

Questions and Answers – January 2012

1. What will happen to my account/s with Big Sky if the proposed transfer is implemented?

Your account/s will not change. You will retain all of your existing benefits and in addition you will receive the additional benefits outlined earlier.

2. Will the Big Sky name and brand be retained?

Yes. The Big Sky name will be preserved. Big Sky will transfer its business to a building society and the building society will be renamed Big Sky Building Society.

Big Sky Building Society will provide the same banking products and services as Big Sky Credit Union and Australian Unity shares the same commitment to the principles of mutuality.

3. What will the Transfer actually mean?

It is proposed that Big Sky will transfer its ADI business to Lifeplan Australia Building Society to create a larger ADI, which is proposed to be called Big Sky Building Society Limited (and is described as 'Big Sky Building Society' in this Member Information Statement). This will be achieved by a total transfer (Transfer) of the Big Sky business (including all asset and liabilities) to Lifeplan Australia Building Society under part 3 of the Financial Sector (Business Transfer and Group Restructure) Act. This is a statutory process by which an ADI can transfer its business to another ADI.

Big Sky members will become members of Australian Unity.

4. Will Big Sky maintain control of its destiny by being a part of the larger Australian Unity Group?

Should the proposal proceed the present directors (with the exception of Tony Ryan) will be on the Board of Big Sky Building Society. Big Sky Building Society will be managed by the existing Big Sky management team.

5. How will the transfer deliver interest rate improvements and better transaction packages?

There will be scale based efficiencies in Big Sky Building Society which can be accessed to provide members with additional benefits.

6. Will Big Sky's service centre structure change?

The proposed Transfer will help Big Sky to expand its current service centre network. Big Sky's emphasis on delivering personalised service remains a key area of focus.

If the Transfer is approved it would be anticipated that Big Sky Building Society would have opportunities to accelerate the establishment of further service centres in the future.

7. Why are the directors of Big Sky recommending the proposal to members?

The directors of Big Sky unanimously believe that the proposal is in the best interests of members and that Big Sky members will benefit from:

- improved deposit interest rates;
- improved loan interest rates;
- better transaction packages;
- access to new products and services;
- the combination of two like businesses to create an even stronger organisation;
- enhanced financial strength of the Combined Organisation;
- greater capacity to expand the service centre network;
- a greater capacity to deliver financial advice solutions; and
- greater development opportunities for Big Sky employees.

8. Will the level of service I am accustomed to remain the same?

Service will remain the same or improve. Big Sky Building Society will be committed to retaining and improving the culture that currently exists in Big Sky.

Local staff will remain in our service centres, which is important to ensure we maintain our relationships with members, employer communities and regional communities.

9. When will the meeting of members be?

The meeting of members will take place at 12pm for 12:15pm start on 23 February 2012, RACV Building, Level 2, 501 Bourke Street Melbourne, Victoria.

10. Do I have to vote?

Voting is not compulsory, but we strongly encourage you to do so.

11. Who gets to vote?

Members who are 18 years or older on the day of the meeting of members and hold member shares are eligible to vote.

12. What if I don't vote?

The decision on whether or not to approve the proposed Transfer will be made by the members who do vote. A minimum of 75% of members who do vote must vote in favour of the Proposal for it to be approved. Voting is your chance to have your say.

13. What if less than 75% of voting members approve the resolution?

If the Transfer does not proceed Lifeplan Australia Building Society and Big Sky will continue to operate separately as they have in the past. Big Sky will continue to consider other strategic opportunities that may arise.

Both companies believe that Big Sky and Lifeplan Australia Building Society individually however, would not have the same capacity to deliver the enhanced member service or efficiencies that Big Sky Building Society would have.

14. How do I vote?

In order to lodge a valid vote, you must lodge your vote:

1. By Proxy:

- online – www.investorvote.com.au/bigsky;
- facsimile – +61 3 9473 2145;
- mail – GPO Box 2062, Melbourne VIC 3001 Australia;

- hand delivery – Level 7, 607 Bourke Street Melbourne VIC 3000; or
- by visiting any of Big Sky’s service centres. Details of locations of service centres can be found by visiting www.bigsky.net.au.

2. In person at the meeting of members.

15. How can I find out more about Australian Unity?

More information about Australian Unity can be found by visiting their website www.australianunity.com.au or by calling Australian Unity on 13 29 39.